

## Contractor Profile: Parkside Insulation

Parkside Insulation is a mechanical insulation company based in New Lenox, Illinois. The company focuses on installing pipe insulation on systems such as steam boilers. They employ 10 to 12 workers during slower months of the year, and the team expands to up to 20 workers during busier times.

Energy efficiency programs have helped this small business maintain and expand staffing levels, creating good jobs for Chicago area residents. Matt Anderson is a project manager/estimator with the company. Anderson said energy efficiency programs have helped keep the company busy regardless of ups and downs in new construction work.

"It's helped. Especially during the slower months . . . a lot of times the rebates will be out at those times and it'll help to keep guys working," he said.

Since getting involved with Elevate Energy's program for multifamily buildings, Parkside Insulation has been able increase the amount of work they do by expanding into serving larger apartment buildings in the Chicago area.

"Multifamily, insulating these buildings, was an expansion for us." He said. "Before, we only did new construction. So this has been a whole new avenue for us and it's been great."

Anderson says it's satisfying to see how the work they do benefits local building owners and their tenants. "These large multifamily buildings that have steam boilers – usually when we get in they're pretty inefficient," he said. "By the time the boiler upgrades are done and the steam pipes are insulated, we'll see a dramatic savings."

Anderson says he would encourage other contractors to get involved with Elevate Energy.



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"They generate leads for us essentially. They come out and meet with the building owners and show them all the ways they can make their buildings more efficient," he said. "It's been beneficial to us. We like the relationship we have with them. Nice people to work with. It couldn't be better."

To learn more about how contractors can get involved with Elevate Energy's energy efficient buildings program, visit ElevateEnergy.org/contractors.