

Contractor Profile: Minnich Insulation

Minnich Insulation is a family business based in Mokena, Illinois. Company President Joe Minnich started the company in 1996 after working in the insulation business since 1984. In recent years, energy efficiency programs have led to more work for the business, allowing Minnich and his team to add jobs and purchase new equipment.

Minnich Insulation does air sealing and insulation work throughout the Chicago region, primarily in multifamily buildings, but also in some single family homes. The business employs six full-time staff members, including five

who work in the field and one office worker. In May 2015, they planned to add two more laborers and hope to hire an additional office worker. Minnich said efficiency programs have helped him expand the business and increase benefits for employees.

"Five years ago we were mostly doing new construction. It was me and two helpers. Since then . . . we've actually increased to six employees, and we've increased from just having one blow truck to having two blow trucks now," he said. "For the employees . . . I used to pay for half of their health insurance, now I pay for 100 percent of their health insurance. So these are good paying jobs."

Minnich said that he also sees energy efficiency programs helping apartment building owners and their tenants.

"The building owners are seeing a lot of improvements as far as tenant comfort and the energy savings, so they can keep the rents down. So it's helped out a lot," he said.

Elevate Energy's program for multifamily buildings has been particularly instrumental in helping him expand the business, said Minnich.



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-JOE MINNICH

"In the last three years with the weatherization programs and the energy efficiency programs, Elevate Energy has been 95 percent of my work. We've looked at probably close to 400 buildings, and we've insulated and air sealed close to 280. So without Elevate Energy and the work they've handed me the opportunity to bid, we'd still be just a two man crew," he said.

To learn more about how contractors can get involved with Elevate Energy's energy efficient buildings program, visit ElevateEnergy.org/contractors.